

Kaleab Samuel

Technical Project Manager · Full-Stack Builder

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PROFILE

Technical project manager and full-stack builder who ships 0→1 systems across e-commerce, media, and B2B ops—bridging engineering, brand, and business. Designs internal platforms from scratch, cuts infrastructure cost, and drives measurable revenue and operational outcomes as a cross-functional lead.

EXPERIENCE

Technical Project Manager & Full-Stack Lead

Jan 2025 – Present

IT Investment Recoveries · Denver, CO · Remote team

- Lead project delivery for a Denver IT asset recovery and e-waste company—roadmap, stakeholder alignment, and day-to-day execution across engineering and ops.
- Shipped the company web presence (it-investmentrecoveries.com) covering data destruction, recycling, liquidation, and donation service paths.
- Own cross-functional delivery for digital and warehouse systems supporting retail and recovery operations for the sister brand Denver Discount Computers.

Coding Instructor

Aug 2024 – Jan 2025

Vineyard AppCamp · Evergreen, CO

- Taught Scratch, HTML, CSS, and JavaScript to elementary students; mentored first web projects from concept through working prototypes.

Junior Developer / Designer (Internship)

Apr 2024 – Jul 2024

Bison Labs

- Shipped full-stack features in remote sprints with a focus on UX/UI and design-aligned prototypes that met product specs.

Founder · Creative Director

Dec 2021 – Apr 2024

InBetweenThoughts · Los Angeles, CA

- Founded and ran a freelance creative agency—websites, brand systems, and integrated campaigns—managing client timelines, budgets, and concurrent delivery.

SELECTED PROJECTS

Inspo Center — Lead Full-Stack Engineer & Technical Project Manager

Team of 3 · 0→1

- Led a 3-person build (with a designer and developer) shipping a unified media platform—streaming, LiveKit lounges, feeds, forums, publishing—on self-hosted infra; cut WebRTC costs ~70–80% vs. hosted PaaS.

Denver Discount Computers — Technical Project Manager & Full-Stack

Remote team · 0→1

- Built custom ERP/admin + storefront with bi-directional eBay sync; cut intake-to-live listing ~25 min → <5 min and grew sales to ~\$20K/month.

Fast Freight Solutions LLC — Technical Project Manager, Full-Stack & Brand

Remote team · 0→1

- Partnered with a remote team to ship brand + a trust-first conversion site (FTL/LTL, compliance, quote capture) and secure the company’s first exclusive dedicated shipping contract.

EDUCATION

Flatiron School — Certificate, Software Engineering (JavaScript, React)

2024

Community College of Denver — Coursework in Architecture

2020 – 2021

SKILLS

Project & delivery

Roadmapping · Agile/Scrum · Stakeholder management · Process design · Jira / Asana

Technical

JavaScript · React · HTML/CSS · SQL · Supabase · Sanity · System architecture · LiveKit / WebRTC

Brand & GTM

Brand identity · UX/UI · Conversion sites · Marketing strategy · Digital collateral